



THE ALLIED PUBLIC RISK NEWSLETTER

ALTERNATIVE MARKETS | DEDICATED TO PUBLIC ENTITY

Dear Producers:

2017 was an excellent year for Allied Public Risk, Alternative Markets. Thank you for your continued support. The following are some operational highlights:

2017 Year in Review

- Exceeded 2017 Direct Written Premium Budget Goal
- 56% Hit Ratio
- 91% Renewal Retention Ratio
- +1% Overall Book Rate Increase
- Increased State Penetration - We now have accounts in 26 states
- Met every "Need by Date" requested from Producers
- Established a Strategic Partner Initiative with Meaningful Benefits
- Accessed Allied World Excess to provide an additional \$15MM in limits when needed
- Hired Public Entity Insurance Veterans
- Re-wrote our Policy

Plans for 2018

- Grow by 20%
- Maintain our Hit Ratio
- Improve our Renewal Retention
- Enter New States
- Improve our Service
- Negotiate one new Strategic Partner Relationship
- Add an Excess Facility
- File and implement our new Policy Form
- Introduce a Quarterly "Lessons from Losses" that you can share with your clients
- Produce a Bi-Monthly Newsletter on Public Entity Related Topics

We look forward to working with you in 2018 to continue our outstanding momentum!

For your convenience, we have included the contact information for each of our team members. Please feel free to reach out to any of us to obtain a quote for your Public Entity clients.

Allied Public Risk - The Alternative Markets Team

www.alliedpublicrisk.com

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Allied Public Risk | Alternative Markets is dedicated solely to underwriting Public Entity risks. Our focused and consistent underwriting approach demonstrates our commitment to lasting relationships with Producers and Insureds.

Appetite:

- Municipalities
- Community Colleges
- K-12 Public Schools
- Counties
- Special Districts
- Pools

Lines of Coverage:

- Auto Liability
- Educator's Legal Liability
- Employment Practices Liability
- General Liability
- Law Enforcement Liability
- Public Officials Liability

