



## ALLIED PUBLIC RISK - ALTERNATIVE MARKETS

July 2018 Newsletter – Vol. 04

# 2018 YEAR-TO-DATE

Dear Producers:

2018 has been an excellent year so far for Allied Public Risk, Alternative Markets. Thank you for your continued support.

The following are some operational highlights:

- YTD Direct Written Premium: \$23MM +
- YTD Quote to Bind: 72%
- YTD Renewal Retention Ratio: 90%
- Overall Book Rate Increase: +2%
- Appointed New Producers
- Increased State Penetration – We now have accounts in 28 states
- Established a new Strategic Partner Alliance

For the remainder of 2018, we plan to:

- Grow by 20%
- Obtain additional capacity with another market
- Maintain our Hit Ratio
- Improve our Renewal Retention
- Obtain approval and file our new Retained Limits Policy Form
- Continue providing Excellent Service

We look forward to continuing this outstanding momentum! For your convenience, attached is the contact information for each of our team members. Please feel free to reach out to any of us to obtain a quote for your Public Entity clients.

The Allied Public Risk Team

July 2018



## ALLIED PUBLIC RISK - ALTERNATIVE MARKETS

### CONTACT LIST

Margaret Zechlin, Executive Vice President

E: [mzechlin@alliedpublicrisk.com](mailto:mzechlin@alliedpublicrisk.com)

O: 415.761.8628

M: 415.497.6400

Alie Basch, Vice President

E: [abasch@alliedpublicrisk.com](mailto:abasch@alliedpublicrisk.com)

O: 347.689.7558

M: 413.335.3092

Kelly McCarthy, Regional Underwriting Director

E: [kmccarthy@alliedpublicrisk.com](mailto:kmccarthy@alliedpublicrisk.com)

O: 314.224.5768

M: 314.449.3751

Latonya James, Senior Underwriting Analyst

E: [ljames@alliedpublicrisk.com](mailto:ljames@alliedpublicrisk.com)

O: 312.762.5003

M: 773.750.5233

Mia Legg, Underwriting Analyst

E: [mlegg@alliedpublicrisk.com](mailto:mlegg@alliedpublicrisk.com)

O: 312.762.5006

M: 773.750.5233

Melissa Metzger, Underwriting Analyst

E: [mmetzger@alliedpublicrisk.com](mailto:mmetzger@alliedpublicrisk.com)

O: 618.717.0553